

Section C. ILP Menu of RIDE-Approved Vendors

Updated November 2022

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About the Individual Learning Plan

The individual learning plan (ILP) is a student-directed academic and career planning tool that personalizes academic and training pathways beginning in middle school. The ILP is a living electronic portfolio that is required to follow each student from Grade 6 to Grade 12 and is accessed through the ILP electronic platform. Both the 2016 Secondary School Regulations and the state’s career readiness action plan, PrepareRI, identify the ILP as the backbone of personalization and relevance of a student’s education. By the 2020–21 academic year, all middle and high schools will have either adopted an ILP system from the state-vetted menu or developed their own ILP system and curriculum model that meet the state’s expectations.

Introduction to the Menu

In fall 2017, RIDE issued a request for proposals for vendors that could provide a comprehensive ILP system and curriculum. A review team, supported by several school and district staff serving as technical advisors, considered vendor proposals. This process culminated in a menu of vendors that schools and/or districts may choose from as they implement or revise the ILP programs for their students. Schools and districts have the option of adopting a vendor from the menu or proposing an alternative solution through a state-vetting process. All schools and districts are required to adopt a vendor no later than the 2020–21 school year. In developing the menu, RIDE sought to include turnkey providers of both systems and curriculum. RIDE will also be developing a list of complementary resources that schools can use to enhance the student ILP experience.

How to Use This Document

At this time, RIDE has approved four vendors for the ILP Menu. The following pages are intended to provide commonly asked technical information about each vendor, including information about the vendor’s curriculum, technological functionality, and cost. As vendors are added, additional overviews will be included. Districts can use the Section E: ILP District Decision Rubric Tool to compile information about the different vendor platforms to support their decision-making (see <https://www.ride.ri.gov/StudentsFamilies/EducationPrograms/SchoolCounseling.aspx#16611424-individual-learning-plans>). If you have questions regarding each platform, you can communicate with the vendor contact or with the Office of College & Career Readiness at RIDE via e-mail at occr@ride.ri.gov



Naviance

Naviance is a comprehensive college and career readiness solution that helps districts and schools align student strengths and interests to postsecondary goals, improving student outcomes and connecting learning to life. Learn more at <https://www.naviance.com>.

Curriculum & Resource Functionality

Commonly Asked Curriculum Questions	Yes/No	Notes
Skills/Ability Assessment	Yes	Gallup Strengths, Learning Styles, Multiple Intelligence Assessment, Do What You Are
Interest Assessment	Yes	Career Clusters and Holland Codes
College Admission Statistics based on Local Data	Yes	Scattergrams using school data
National and Local Scholarships	Yes	Tracking capabilities

Technical Support/Professional Development Opportunities

Type of Support/Professional Development	Summary
Included Implementation	Developing implementation plan, establishing training plan
Ongoing, Included in Annual Fees	Naviance Network, a library of support tools and online help, user community; Counselor Community/RepVisits, ability to connect with higher education admissions counselors; unlimited phone and e-mail support for all schools
Additional Training for Purchase	Hobsons Summer Institute

Technology Functionality

Commonly Asked Technology Questions	Yes/No	Notes
Student Information System Single-Sign-On	Yes	Active Directory or Clever
Student Information System Integration	Yes	CURL or Clever
Mobile Access	Yes	Complete mobile responsive design
Electronically Send and Track Transcripts	Yes	Through eDocs to more than 2,800 destinations, including integration with all Common App schools

Considerations

The following information may be helpful to know when considering implementing this solution:

- Starfish, a Hobson’s product, has been adopted by Rhode Island public higher education institutions as a product for student plan management, supporting easy transition from high school to higher education.
- Naviance is used by 40% of high school students across the United States.

Cost

- **Naviance Core** (Includes: Success Planner, College Pathways, Career Pathways, eDocs, AchieveWorks Assessments, Gallup Strength Finder)

Fee Type	Recurrence	Minimum / 1-415 students	416-1,000 students	1,000- 3,000 students	3,000- 10,000 students	Notes/Overall
Implementation Fees based on student enrollment	Annual	\$2,500	\$6.00 per student	\$5.50 per student	\$5.00 per student	Purchasing as a district yields less per school implementation costs; includes Software and curriculum

Services /Implementation:

Includes Naviance deployment, Remote Consulting, and Naviance Training

Scoping will be done on an as needed basis depending on district needs. Pricing will vary.

- **Naviance Premium** (Includes: Success Planner, College Pathways, Career Pathways, eDocs, AchieveWorks Assessments, Gallup Strength Finder, Curriculum, Course Planner, Insights Premium, Career Key, Student Readiness Report)

Fee Type	Recurrence	Minimum / 1-500 students	501-1,000 students	1,000- 3,000 students	3,000- 10,000 students	Notes/Overall
Implementation Fees based on student enrollment	Annual	\$4,000	\$8.00 per student	\$7.50 per student	\$7.00 per student	Purchasing as a district yields less per school implementation costs; includes Software and curriculum

Services /Implementation:

Includes Naviance deployment, Remote Consulting, and Naviance Training

Services /Implementation: Includes Naviance deployment, Remote Consulting, and Naviance Training

Vendor Contact	Name	E-Mail	Phone
	Lauren Shaw	Lauren.Shaw@powerschool.com	1.805.886.4109



Richer Picture

Richer Picture is an online system that helps schools personalize student learning through individual learning plans, electronic portfolios, electronic badges, project-based learning, pathways, and data dashboards. Students have multiple opportunities to document their growth over time as a learner, a community member, and an individual in readiness for college and career. Learn more at <http://www.richerpicture.com>.

Curriculum & Resource Functionality

Commonly Asked Curriculum Questions	Yes/No	Notes
Skills/Ability Assessment	Yes	Habits of Mind
Interest Assessment	Yes	Interest Profiler
College Admission Statistics Based on Local Data	No	In progress
Local Scholarships	No	Does not list scholarships but includes a FAFSA tracker

Technical Support/Professional Development Opportunities

Type of Support/Professional Development	Summary
Included Implementation	Includes 3 hours of on-site training in addition to planning and roll-out
Ongoing, Included in Annual Fees	E-mail and phone support; webinars; user support group
Additional Training for Purchase	On-site and online workshops

Technology Functionality

Commonly Asked Technology Questions	Yes/No	Notes
Student Information System Single-Sign-On	No	In progress
Student Information System Integration	Yes	
Mobile Access	Yes	
Electronically Send and Track Transcripts	No	Transcript tracker only

Considerations

The following information may be helpful to know when considering implementing this solution:

- Badges can track students' progress on goals and pathways, proficiency-based graduation requirements, and state council designations.
- Includes 28–30 complete lesson plans per grade level for advisories from the state of Washington's Career Guidance Curriculum.

Cost

Fee Type	Recurrence	ILP Module Only	ILP module w/ Career Readiness Features	ILP Module and Student Portfolios/Digital Badges	Notes/Overall
Implementation Fees	One-Time				\$3,500/LEA includes 3 hours of on-site training
Per Student	Annual	\$5/student Minimum: \$5,000 per LEA	\$7/student Minimum: \$5,500 per LEA	\$11/student Minimum \$6,000 per LEA	Software Maintenance and Support included with subscription
On-site training for First Year	Daily up to 25 attendees	\$2,500 per full day	\$1,500 per half-day		Online training available \$50 per attendee
Ongoing training and professional development	Per Use	User group sessions: Free of charge; Additional Faculty training – Rate varies			
Software Customization	Per Use	LEAs may request additional customization for any part of the Richer Picture system- cost estimate will be submitted for approval			

Vendor Contact	Name	E-Mail	Phone
	Reina Quintero	schools@richerpicture.com	1.401.785.0401



XAP Choices360

XAP provides state-level sponsors, school districts and individual schools with online tools for students and adults to explore careers and discover, plan for, and apply to colleges and universities. Today, XAP's products are used by thousands of K–12 institutions and colleges and universities in the United States and Canada. Learn more at <https://www.xap.com>.

Curriculum & Resource Functionality

Commonly Asked Curriculum Questions	Yes/No	Notes
Skills/Ability Assessment	Yes	Ability Profiler/Aptitude Assessment
Interest Assessment	Yes	Interest Profiler
College Admission Statistics Based on Local Data	Yes	Scatterplots with local data
Local Scholarships	Yes	

Technical Support/Professional Development Opportunities

Type of Support/Professional Development	Summary
Included Implementation	
Ongoing, Included in Annual Fees	Library of resources and regularly scheduled live webinars
Additional Training for Purchase	On-site and virtual training

Technology Functionality

Commonly Asked Technology Questions	Yes/No	Notes
Student Information System Single-Sign-On	TBD	Accounts can be created from student information system data
Student Information System Integration	Yes	Course information, student accounts
Mobile Access	Yes	Responsive design of website
Electronically Send and Track Transcripts	Yes	Parchment is incorporated

Considerations

The following information may be helpful to know when considering implementing this solution:

- XAP has partnered with RI schools during the past 10 years through the WaytoGoRI platform.
- XAP offers Paws in Jobland curriculum for elementary education audiences.

Cost

Fee Type	Recurrence	Middle School	High School	Notes/Overall
Implementation Fees	One-Time			\$350/2-hour planning session
Per Student	Annual	\$2.25/student	\$4.25/student	High school minimum \$1,500; middle school minimum \$800
On-Site Training	Per Use			\$1,800 per day
Virtual Training	Per Use			\$250 per webinar

Vendor Contact	Name	E-Mail	Phone
	Simone Swett	sswett@xap.com	1.250.869.4321



Xello

Xello, formerly CareerCruising, is an online program that helps anyone, anywhere in the world, create a successful future through self-knowledge, exploration, and planning. Xello helps students discover the pathway that’s right for them, whether it involves a trade, college, university, entrepreneurship, or other training. As students gain self-knowledge through assessments and reflection, they save careers, schools, programs, and experiences to form a vibrant, visual roadmap that’s easy to update and share. Learn more at <https://xello.world>.

Curriculum & Resource Functionality

Commonly Asked Curriculum Questions	Yes/No	Notes
Skills/Ability Assessment	Yes	
Interest Assessment	Yes	
College Admission Statistics Based on Local Data	Yes	Scatterplots using school data
Local Scholarships	Yes	

Technical Support/Professional Development Opportunities

Type of Support/Professional Development	Summary
Included Implementation	Kickoff meeting, training plan on-site
Ongoing, Included in Annual Fees	Prerecorded webinars and resource library
Additional Training for Purchase	On-site and virtual sessions

Technology Functionality

Commonly Asked Technology Questions	Yes/No	Notes
Student Information System Single-Sign-On	Yes	
Student Information System Integration	Yes	
Mobile Access	Yes	
Electronically Send and Track Transcripts	Yes	

Considerations

The following information may be helpful to know when considering implementing this solution:

- Xello has additional solutions for elementary education.

Cost

Fee Type	Recurrence	Middle School	High School	Overall
Implementation Fees	One-Time	\$400	\$800	
Per Student	Annual	\$2.50/student	\$3/student	High school minimum \$2,000; middle school minimum \$1,000
On-Site Training	Per Use	\$2,500/training		
Virtual Training	Per Use	\$450/training		

Vendor Contact	Name	E-Mail	Phone
	Idan Firestein	idanf@xello.world	1.800.965.8541 ext. 2271



For more information visit www.schoollinks.com

Curriculum & Resource Functionality

Commonly Asked Curriculum Questions	Yes/No	Notes
Skills/Ability Assessment	Yes	<i>Top Skills Assessment, Focus</i>
Interest Assessment	Yes	<i>Find Your Path, Would You Rather, Learning Styles, Campus Lifestyle, and SEL assessments</i>
College Admission Statistics based on Local Data	Yes	Scattergram Data for local and national college admissions
National and Local Scholarships	Yes	National and Local Scholarships and ability for district to add local scholarships

Technical Support/Professional Development Opportunities

Type of Support/Professional Development	Summary
Included Implementation	Full implementation and change management plan with training
Ongoing, Included in Annual Fees	24/7 Support Access with online resource library; email, phone, and chat support
Additional Training for Purchase	Available upon request

Technology Functionality

Commonly Asked Technology Questions	Yes/No	Notes
Student Information System Single-Sign-On	Yes	Clever, Google, most other systems used
Student Information System Integration	Yes	Most systems supported including Clever
Mobile Access	Yes	Fully mobile-responsive for all devices
Electronically Send and Track Transcripts	Yes	Common App and Parchment Integrations

Considerations

The following information may be helpful to know when considering implementing this solution:

- SchoolLinks is a one-stop solution for college and career readiness, offering course planning, state accountability tracking, work-based learning, social-emotional learning, and elementary features.
- SchoolLinks tracks all student activities within the platform and displays progress to staff and parent/guardian dashboards
- Common App, Parchment integrations; FAFSA tracker; National and Local Scholarships; Customizable survey feature

Cost Schedule

Core Components included:

Fee Type	Recurrance	Amount	< 1,500 students	1,501 - 10K students	10,001 - 20K students	20,001- 40K students	40K+ students	Notes/Overall
Student Licenses	Annual	\$3.50 - \$5.00	\$5.00	\$5.00	\$4.50	\$4.00	\$3.50	Includes staff, parent/guardian licenses; annual service and support
On-Site Training	Day	\$3,500						
Virtual Training	Day	\$2,500						
Implementation Fees	One-time	\$2,000 - \$30,000						Implementation cost per district, not per school <ul style="list-style-type: none"> • Unlimited Implementation Calls/Webinars • SSO (Clever, ClassLink, Google) • Self-serve Data Uploader • SFTP/API Automated Data Upload • Data Migration • Dedicated Implementation Manager

Premium Add-Ons:

Student Licenses	Annual	\$1.00-\$4.50	Per student pricing, based on enrollment, district-wide purchase, products selected and district customizations	Premium Add-On Feature Options: <ul style="list-style-type: none"> • Course Planner • Graduation & Academic Success Planner • Key Readiness Indicator State Data Suite • Work-Based Learning Module • Pulse: Social-Emotional Learning • Elementary
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